TIME and Ally Financial Name 2022 Dealer of the Year

Bob Giles, Owner of Giles Automotive in Lafayette, La. Wins 53rd Annual Award for Community Service and Industry Accomplishments at NADA Show

LAS VEGAS, March 11, 2022 /PRNewswire/ -- Today, Bob Giles, owner of Giles Automotive in Lafayette, La., was announced as the 2022 TIME Dealer of the Year by leaders from TIME and Ally Financial at the 105th National Automobile Dealers Association Show.

Now in its 53rd year, the TIME Dealer of the Year award is one of the auto industry's most prestigious and highly coveted honors. The Louisiana-dealer's extraordinary business and community leadership earned Giles the most prestigious award in the automotive retail industry. A standout of his many contributions was the launch of the Giles Essential Errand Running Service, which offers grocery and essential item deliveries by dealership staff to senior citizens and immunocompromised individuals.

Keith Grossman, President of TIME, and Doug Timmerman, president of Dealer Financial Services at Ally, announced Giles as the winner at a Las Vegas ceremony honoring all the dealer nominees. Giles was chosen from a field of nearly 16,000 franchised dealers across the country, 47 of whom made the nominee list.

Timmerman remarked: "Even as America's auto dealers adapt to a rapidly changing auto market, the commitment to their customers, employees, and communities remains unparalleled. The TIME Dealer of the Year nominees stand out for doing it right in their industry and steadfastly giving back to their communities."

In addition to Giles, four dealers were recognized as TIME Dealer of the Year finalists:

- Robert Sickel, Pine Belt Chevrolet, Lakewood, N.J.
- Todd C. Ouellette Sr., Long-Lewis Ford of the Shoals, Muscle Shoals, Ala.
- Gregg Kunes, Kunes Country Ford-Lincoln, Delavan, Wisc.
- Chris H. Wilson, Wilson Motor Company, Logan, Utah

Ally, the exclusive sponsor of the TIME Dealer of the Year Award, will give $10,000 to the charity of Giles' choice. The company also will donate $5,000 to nonprofit organizations selected by each of the four finalists. Will Green, president of the Louisiana Automobile Dealers Association who nominated Giles for the award, will also select a charity recipient. In recognition of their achievements and generosity, Ally also gave $1,000 to the charities of choice for each of the 47 nominees. For more information on the nominees, please visit **www.AllyDealerHeroes.com**.

Giles' Journey to Becoming TIME Dealer of the Year

Giles earned a degree in accounting from Texas A&M University in College Station in 1976, but his training in the retail automotive industry began at age 11, when he was paid 25 cents an hour to wash vehicles on the lot at his dad's Ford dealership in Denison, Texas. From there, Giles spent time working in all departments, learning how to operate a dealership from the ground up. That experience, paired with his accounting degree, led Giles to start selling cars after graduating from college and landed him a role as sales manager at 24 years old. A few years later, he was awarded a Volkswagen, Porsche and Audi store in Lafayette, and he moved to the city on his 28th birthday to establish what would become Giles Automotive Inc. Today, the auto group includes three stores in Lafayette, one in Opelousas, La., and one in El Paso, Texas, representing Nissan, Subaru and Volvo brands.

Giles has been an active member of both his state and local dealer associations. For the Lafayette Auto Dealers Association where he was named chair of the board four times, Giles was instrumental in launching the group's annual car show and sale in 1984. Giles has also advocated for his fellow dealers during his time as a member of the Louisiana Automobile Dealers Association. "I worked with the state association to put forth initiatives to benefit all dealers in the state, and focused on warranty reimbursement rates, technician training, purchasing groups and beneficial legislation impacting auto dealers," he said.

Beyond his industry, Giles is a community leader who has initiated campaigns to help local organizations grow and expand. He partnered with a local TV station to create the Acadiana Community Heroes campaign, which recognized deserving individuals or nonprofit organizations that have made a difference in his area. The recipients received a monetary prize and exposure for their cause.

He also has been active in the Outreach Center, which provides shelter and services to the homeless in the Acadiana region for many years helping to increase their annual fundraiser from around $100,000 annually to more than $500,000.

Other organizations he supports include Dreams Come True ofLouisiana (grants dreams to children with life-threatening illnesses); Acadiana Animal Aid (a no-kill animal shelter in Carencro, La.); Hunters for the Hungry (local sportsmen provide fish and game for meals at homeless shelters); Love Our Schools; and many more.

The TIME Dealer of the Year winner and finalists were chosen by a faculty panel from the Tauber Institute for Global Operations at the University of Michigan. Dealers are nominated for the award by state and regional automotive trade association executives.

About TIME

TIME is a global media brand that reaches a combined audience of more than 100 million around the world. A trusted destination for reporting and insight, TIME's mission is to tell the stories that matter most, to lead conversations that change the world and to deepen understanding of the ideas and events that define our time. With unparalleled access to the world's most influential people, the immeasurable trust of consumers globally, an unrivaled power to convene, TIME is one of the world's most recognizable media brands with renowned franchises that include the TIME100 Most Influential People, Person of the Year, Firsts, Best Inventions, World's Greatest Places and premium events including the TIME100 Summit and Gala, TIME100 Health Summit, TIME100 Next and more.

About Ally Financial Inc.

Ally Financial Inc. (NYSE: ALLY) is a digital financial services company committed to its promise to "Do It Right" for its consumer, commercial and corporate customers. Ally is composed of an industry-leading independent auto finance and insurance operation, an award-winning digital direct bank (Ally Bank, Member FDIC and Equal Housing Lender, which offers mortgage lending, point-of-sale personal lending, and a variety of deposit and other banking products), a consumer credit card business, a corporate finance business for equity sponsors and middle-market companies, and securities brokerage and investment advisory services. A relentless ally for all things money, Ally helps people save well and earn well, so they can spend for what matters. For more information, please visit www.ally.com and follow @allyfinancial.

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About the NADA Show

The annual NADA Show brings together more than 20,000 franchised dealers and their employees, industry leaders, manufacturers and exhibitors to learn about the latest auto industry tools, trends, products and technologies.

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