Press Releases

Ally launches widest-reaching campaign in brand history: we're all better off with an ally

- Celebrates real people in real-life moments with contextually powerful '_ally' words to underscore importance of an ally for everything we want, need and do
- Elevates Ally's established role in the financial lives of customers
- Campaign spans broad range of properties and sponsorships, including national TV spots, highprofile live sports and entertainment events, 700+ out-of-home placements, digital takeovers and more

CHARLOTTE, N.C., Oct. 18, 2021 /PRNewswire/ -- Last summer, Ally introduced a campaign that shined a spotlight on the importance of allies in helping elite unsponsored U.S. athletes pursue their dreams. Extending that essential message to everyone, Ally today launched its largest campaign ever, reinforcing the idea that "we're all better off with an ally" in the moments that matter most. The campaign's creative treatment brings this message to life by capturing real-life scenes with real people in stunning visuals and uses a series of contextual words that end in "a-l-l-y" to underscore the significance of having an ally.

"The last 18 months have shown us how incredibly important it is to have strong allies in our lives, from family and friends to neighbors and co-workers," said Andrea Brimmer, chief marketing and public relations officer at Ally. "At Ally, our customers shared how important it was we were there for them at the start of the pandemic, helping them navigate all of their moments – big and small — that require managing their money. Their words and feedback helped us crystallize the meaning of our brand promise and served as the inspiration for this new campaign."

The "We're All Better Off with an Ally" campaign will be prominently featured throughout all of Ally's brand programming and properties. Notably, it will be integrated with Ally's new, breakthrough collaboration with WarnerMedia, DC and Milestone Media to support Black and diverse creators in the comic book genre (heroic ally) and with its NASCAR presence when Ally-sponsored NASCAR driver Alex Bowman wins another race (dramatic ally) as well as when the brand is providing a boost to fans of its sponsored soccer clubs Charlotte FC and Detroit City FC (fanatic ally).

The new creative will be supported by Ally's most expansive media campaign to-date with a reach of more than one billion impressions across a broad spectrum of properties, including:

- Over 700 out-of-home (OOH) units across nine cities: Atlanta, Charlotte, Chicago, Dallas, Detroit, Los Angeles, Miami, Nashville and New York City
- Live sports:
 - College and professional football
 - Post-season baseball
- Prime-time programming
- Homepage takeovers
- Ally's first entry into TikTok with the #myfinallymoment challenge and brand effect starting Oct. 19
- Additional social, public relations, and digital campaigns

Creative agency Anomaly worked with Ally to develop the concept and creative treatment for the "We're All Better Off with an Ally" campaign. MediaCom leads the media buying responsibilities, while R/GA leads the social and digital campaign components and MKTG leads sponsorship integrations.

Visual assets showing how the campaign will come to life in print, digital and video can be found <u>here</u>.

About Ally Financial

Ally Financial Inc. (NYSE: ALLY) is a digital financial services company committed to its promise to "Do It Right" for its consumer, commercial and corporate customers. Ally is composed of an industry-leading independent auto finance and insurance operation, an award-winning digital direct bank (Ally Bank, Member FDIC and Equal Housing Lender, which offers mortgage lending, point-of-sale personal lending, and a variety of deposit and other banking products), a corporate finance business for equity sponsors and middle-market companies, and securities brokerage and investment advisory services. A relentless ally for all things money, Ally helps people save well and earn well, so they can spend for what matters. For more information, please visit www.ally.com and follow @allyfinancial.

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